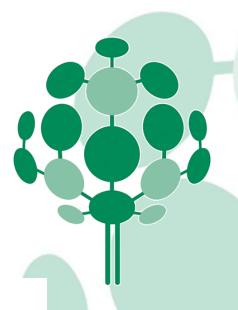
# Industrie Chimiche Forestali S.p.A. Made in Italy since 1918

**Year 2025** 













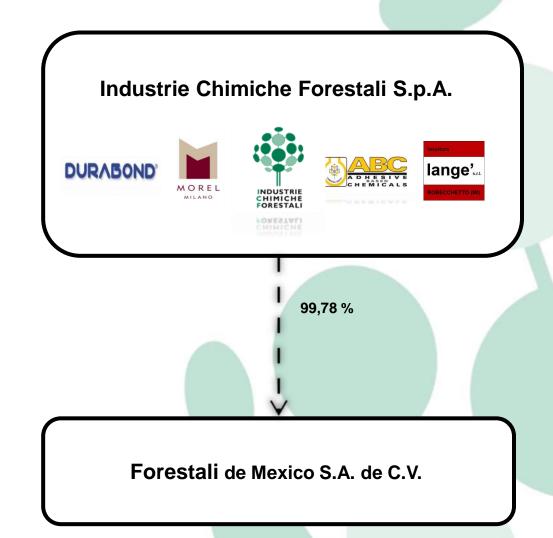
**INVISIBLE POWER** 

www.forestali.com

# Agenda

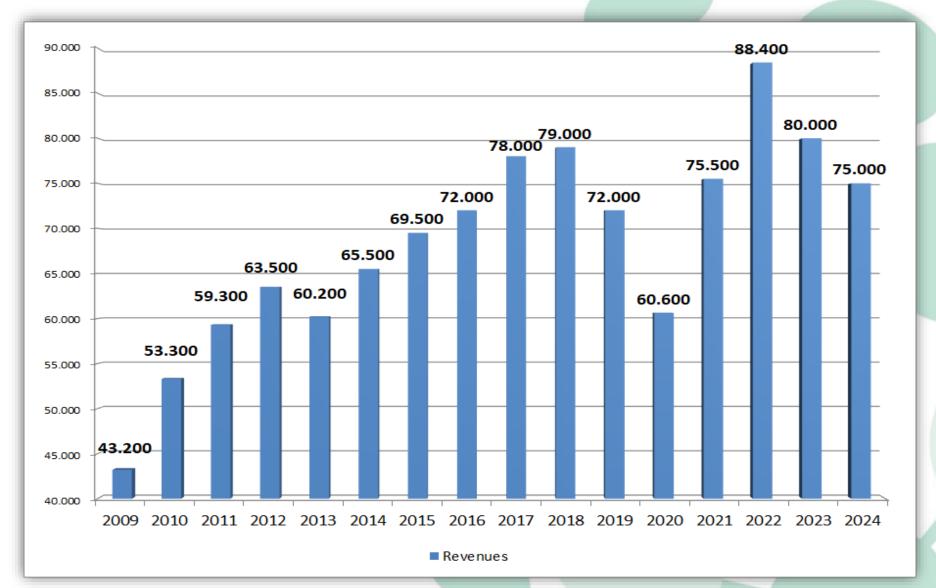
- Group Structure
- Consolidated Revenues
- Export and Domestic Revenues
- Revenues by Geographic Area 2024
- Revenues by Market Segment 2024
- Distribution
- Team
- Organization Chart
- Production Site
- Products
- Information Technology
- R&D
- Certifications

# **Group Structure**



#### **Consolidated Revenues**

(Value in K€)

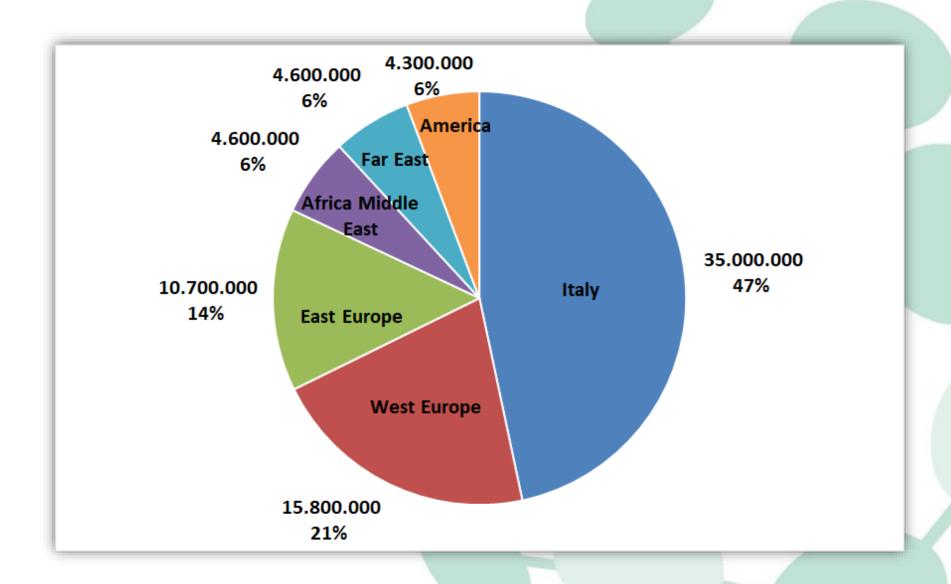


## **Export and Domestic Revenues**

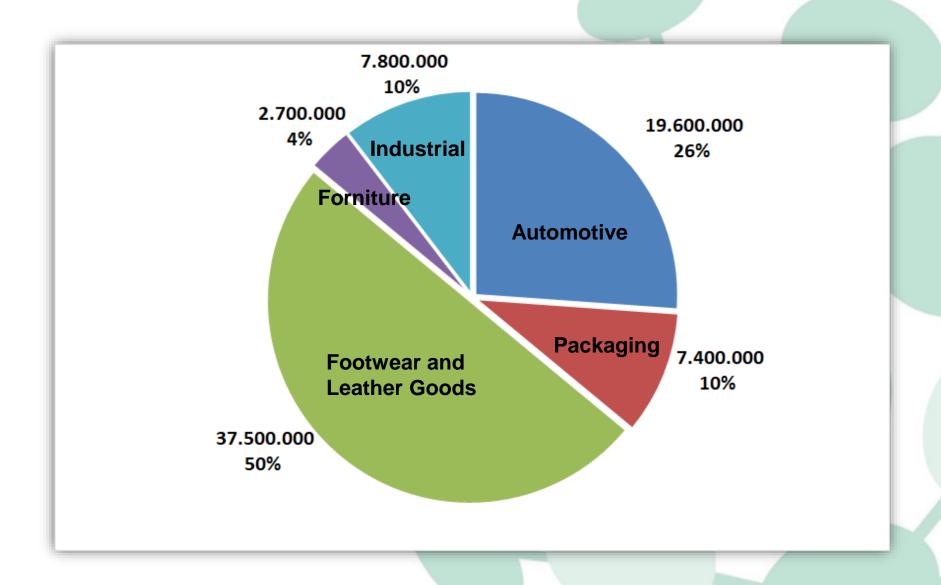
(Value in K€)



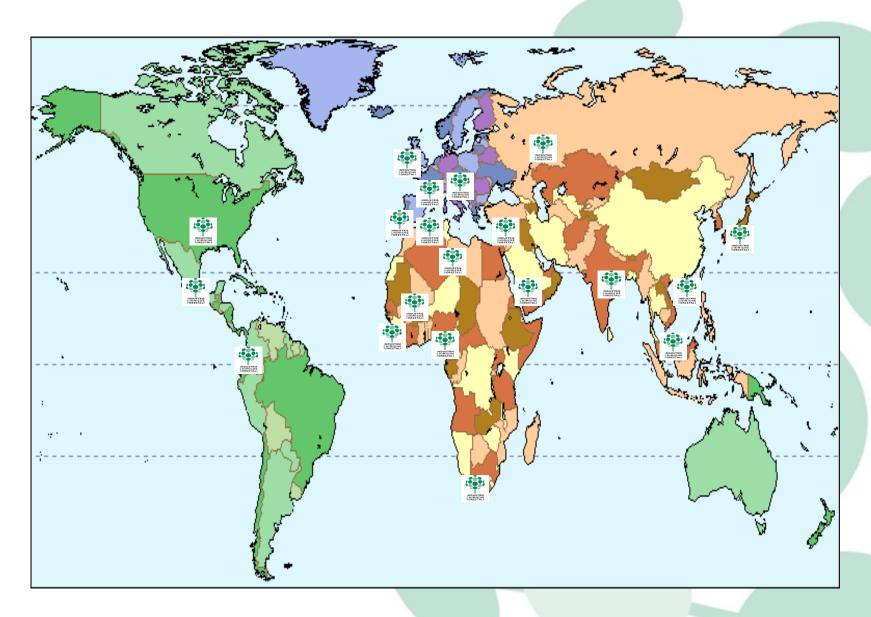
# Revenues by Geographic Area – 2024



# **Revenues by Market Segment - 2024**

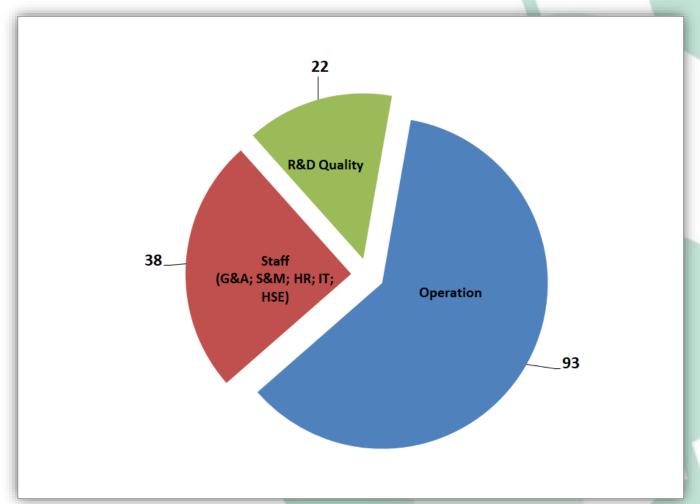


# **DISTRIBUTION**



## **TEAM**

153\* people of which 150 in Italy and 3 in the Mexican subsidiary.



# **Marcallo Production Site**

The plant is located in Marcallo con Casone, near Milan, in a highly industrialized area with very good connections to airports and highways.

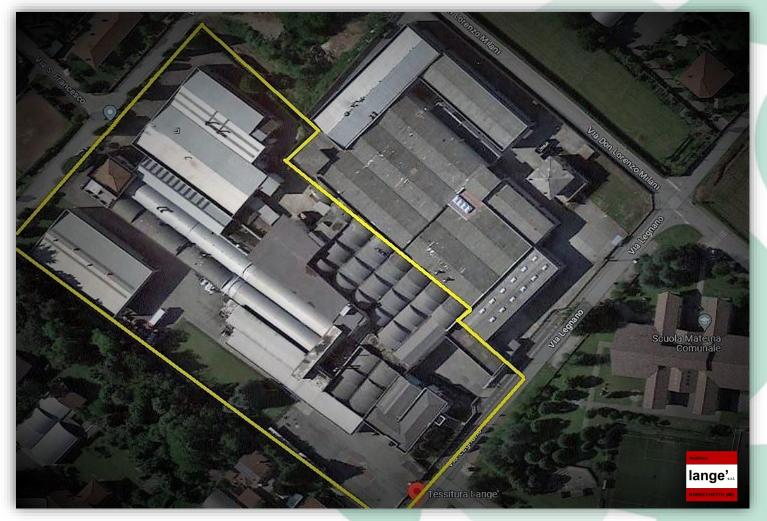
The plant occupies an area of about 65.000 square meters.



# **Robecchetto Production Site**

The plant is located in Robecchetto con Induno, near Milan, in a highly industrialized area with very good connections to airports and highways.

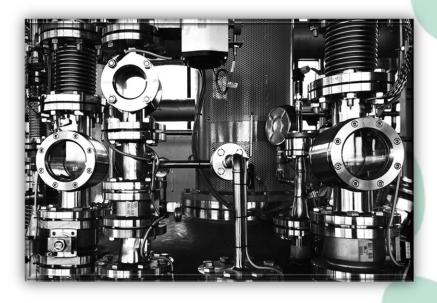
The plant occupies an area of about 23.000 square meters.



# **Products**

#### • ADHESIVES

- Water base
- Solvent free
- Solvent base

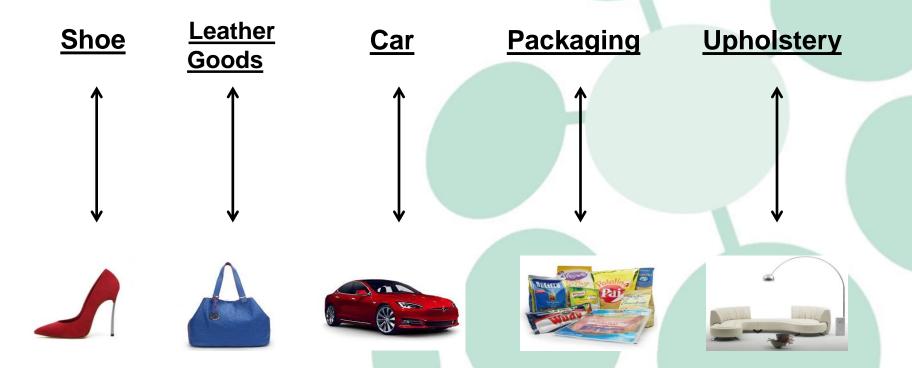


## • FABRICS

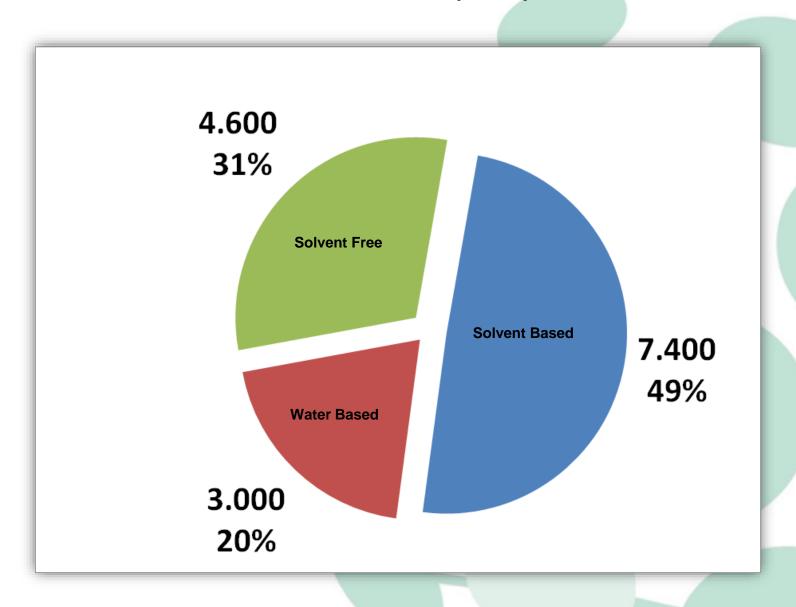
- Impregnated (Toe Puff/ Counters / Reinforces)
- Coextruded (Toe Puff/ Counters / Reinforces)
- Industrial (Toe Puff/ Counters / Reinforces)
- Lux Packaging



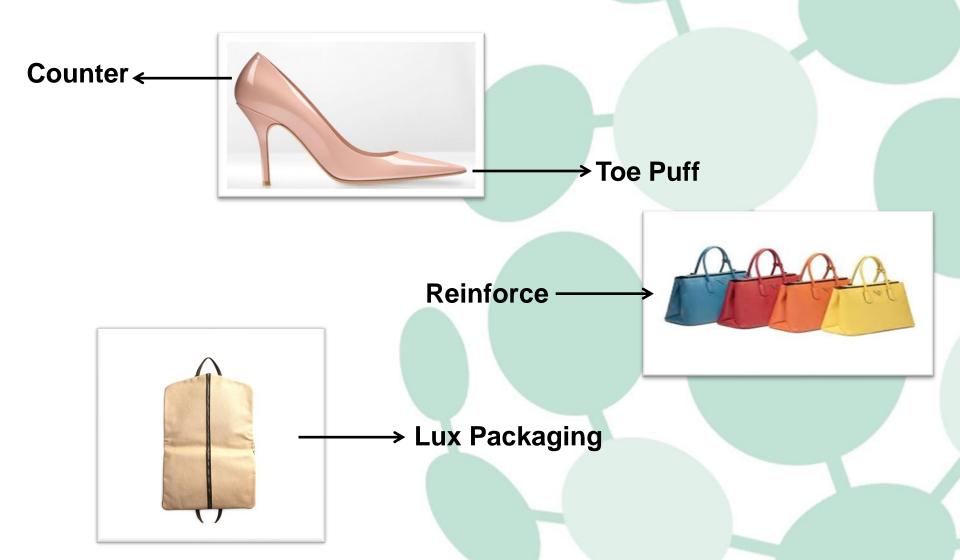
# **Adhesives**



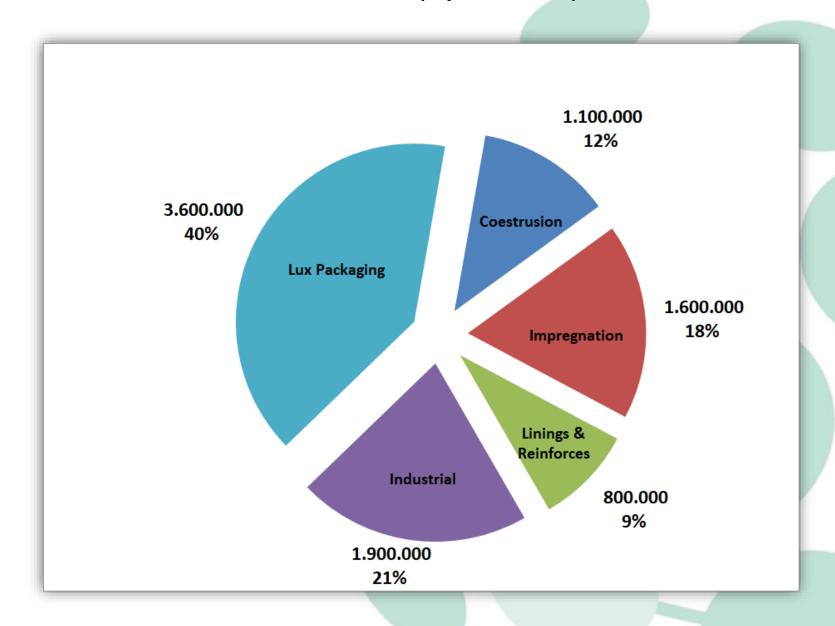
# Adhesives 2024 (Tons)







# Fabrics 2024 (Square Meters)



## **Information Technology**

The Group has an internal information Technology department that manage our internal information system.

Through continuous investments and projects, the corporate information system is the management platform that ensures daily operations and provides the necessary support to management.

Below a list of Solutions and Services implemented and integrated business processes:

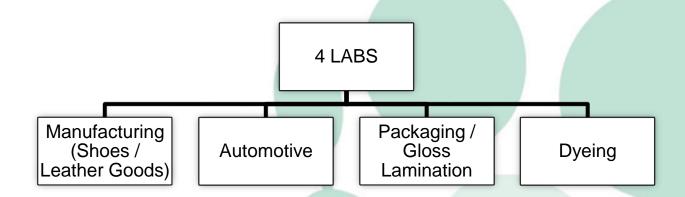
- 1. Platform: SAP RELEASE S/4HANA
- Integrated Modules: Finance/ Controlling / Material Management / Production Planning / Sales & Distribution/ Quality Management
- 3. Electronic Invoicing processing by SAP
- 4. The management system is used by 94 users
- 5. All our external deposits related to SAP
- 6. Warehouse Management in Radio Frequency
- 7. Piteco Solution for Treasury Management
- 8. EPY-Plus

#### R&D

Forestali Group has a strong point in its ability to develop and customize its products.

In addition, the group has the need to check and guarantee product quality and the efficacy of its applications.

To this purpose the group created a modern technological center with all the necessary state-of-the-art resources and instruments necessary for R&D activities and pre and after-sale technical assistance.



#### HSE/QA

#### **SYSTEM CERTIFICATE**

- 1997: CERTIFICATE UNI EN ISO 9001 QUALITY -
- 1998: CERTIFICATE UNI EN ISO 14001 ENVIRONMENTAL -
- 2001: REGISTRATION EMAS INTEGRATED -
- 2009: CERTIFICATE UNI EN ISO 45001 HEALT AND SAFETY -
- 2013: INTERNAL AUDIT PROCESS D . Legge 231/01
- 2019: CERTIFICATE IATF 16949 AUTOMOTIVE -
- 2019: SUSTAINABILITY REPORT
- 2023: MANIFESTO OF SUSTAINABILITY

Four Managers fully dedicated to HSE/QA activity

#### HSE/QA

#### PRODUCT CERTIFICATE

- 2016: BCI BETTER COTTON INITIATIVE -
- 2018: GOTS GLOBAL ORGANIC TEXTILE STANDARD -
- 2020: CERTIFICATE GRS GLOBAL RECYCLE STANDARD -
- **2020**: CERTIFICATE OK-BIOBASED
- 2023: EPD -ENVIRONMENTAL PRODUCT DECLARATION -
- 2025: ISCC PLUS INTERNATIONAL SUSTAINABILITY CARBON CERTIFICATION (BY FEBRUARY 2025)

Four Managers fully dedicated to HSE/QA activity